

isupply

Australia



Product and Service Offering 2024



www.isupply.au

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About iSupply

iSupply is a **Supply Nation** Registered Aboriginal-owned and managed company that is committed to developing economically sustainable opportunities across a diverse range of businesses, in a diverse range of industries. Profits from these opportunities are contributed into Aboriginal communities to support the maintenance and survival of Aboriginal culture, environmental protection projects, and the creation of employment and training for Indigenous Australians.

iSupply also offers a marketplace as a procurement brokerage platform that looks to source and supply the best products and services bringing a superior solution to the reconciliation procurement process.

iSupply is committed to provide cultural education opportunities for our customers, partners, and suppliers who are interested in building a better understanding of Indigenous people, their culture and their traditions.



www.isupply.au

The **Reconciliation Action Plan (RAP)** Space

What is a Reconciliation Action Plan (RAP)?

A RAP is a strategic document of a company that outlines concrete ways that they will contribute to the national reconciliation movement both internally and within their community.

What is the reconciliation movement?

At it's heart, reconciliation is about strengthening relationships between Aboriginal and Torres Strait Islander peoples and non-Indigenous peoples, for the benefit of all Australians.

Who has a Reconciliation Action Plan (RAP)?

The RAP network is a diverse group of over 1,100 organisations that directly impact over 3 million Australians every day, via their workplace RAP commitments.



Challenges with current **RAP** Procurement

Lack of suitable products & services

- Despite there being several thousand registered businesses with Supply Nation, many of them are small, regionally specific or not suited to corporate/government entities.
- Most registered businesses were established with a “product” or “services” first mindset, rather than a strategic approach of “client solutions” first.

Ensuring appropriate use of profits

- There is scepticism by procurement and sustainability managers that the Indigenous businesses are not providing a benefit to Indigenous people and communities.
- Our dedication to perpetuation of Indigenous culture is steadfast.



Our Unique Approach to Product and Service Design

Much like global Ecommerce marketplaces, iSupply looks to source the best products and services to bring a superior solution to the reconciliation procurement process.

Third party services are procured and managed by iSupply on a wholesale brokerage basis, ensuring that additional layers of margin prevent uncommercial solutions, but that suppliers are managed to their service level commitments.

02 Feasibility Surveys & Meetings



01 Industry Segmentation Review

04 Go-To Market



03 Response Analytics

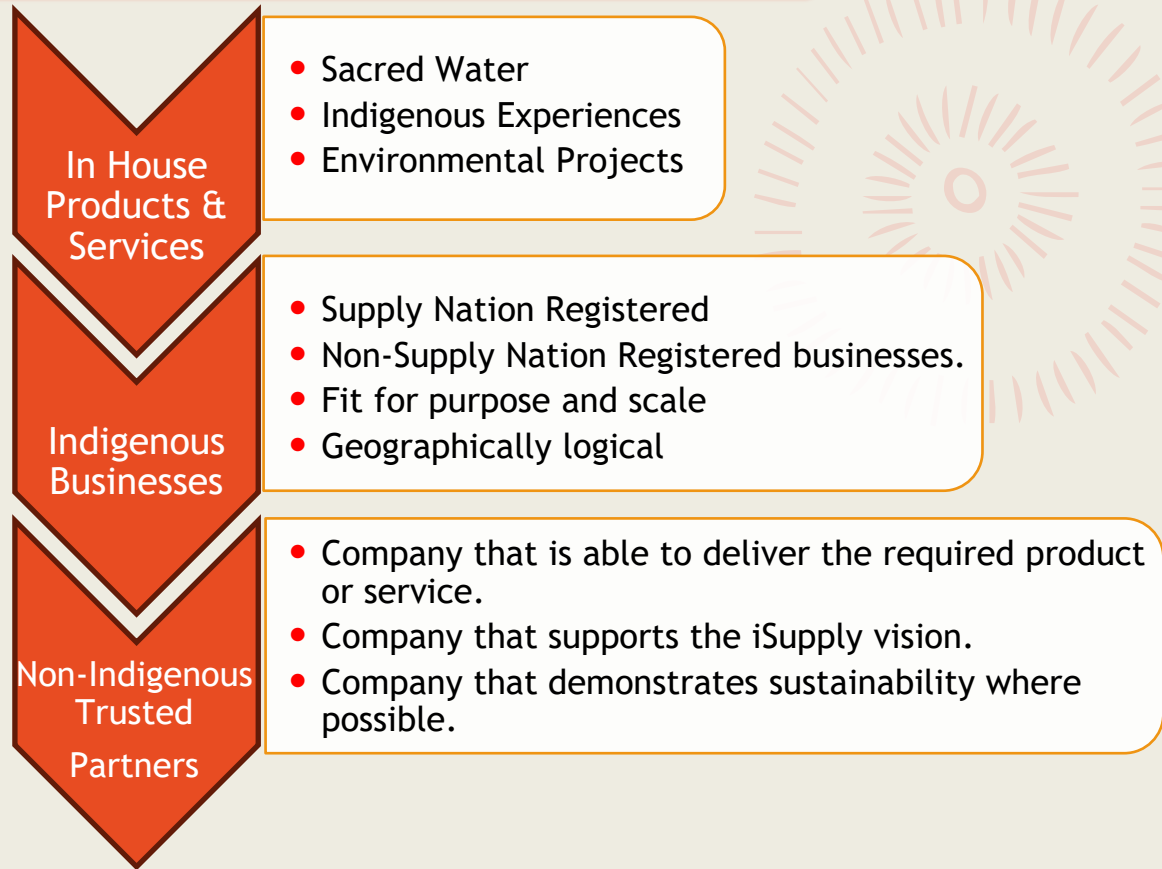


Wholesale operations allow iSupply to operate a lean-overhead model, ensuring a high return of Gross Operating Profits to EBITDA for dispersion to our cultural practices.

Greater breadth of service providers will offer iSupply a wider sphere of influence for indigenous influence programs.

Service Partner Hierarchy

In the matching of service and product needs between clients and suppliers, iSupply follows the hierarchy:



Profit Distributions & Inclusion Programs

There is a cost to practicing culture. General logistics of bringing families together, ensuring a safe and healthy ceremonial environment, food and other required materials, and consumables can be costly and often Government funding is not available to cover these expenses. The revenue required to support the perpetuity of Aboriginal culture must become financially self-sustainable and iSupply aims to be a key component in making this possible.



Training and in-house employment of Indigenous individuals.



iSupply aims to distribute profits to fund the ongoing practice of Indigenous culture and strengthening our level of understanding of and connection with Indigenous people and their culture..



Collaboration with supply partners on the training and employment of Indigenous staff.

îsupply BEVERAGES



Note: The cost of transportation is contingent on the delivery destination & the quantity being shipped.

240 Bottles Min. Order **09**

Sacred Water

“Refresh the warrior within”

Introducing “Sacred Water” - the embodiment of strength, sustainability, and ancient wisdom. In a world where choices matter more than ever, our mission is to bring you a bottled water experience that goes beyond hydration.

Imagine a revitalizing journey with every sip, inspired by the resilience of our ancestors.

With our refillable aluminum bottle, we’ve championed sustainability, saying no to plastic and yes to a cleaner future.

Each refill echoes the wisdom of our ancestors, reminding us that nature’s gifts are sacred and meant to be cherished.

Join the movement to “Refresh the warrior within.” Embrace the synergy of history and modernity, health and sustainability, strength and nourishment. Sacred Water isn’t just a beverage - it’s a statement. It’s a salute to the warrior within you, to your body, and to the planet we share.

Choose Sacred Water, and let your hydration become a celebration of culture, strength, and responsibility. Stand with us as we honor our past while shaping a vibrant future, drop by drop.

Consultancy Services



Clarence Bruinsma



Geoff Rowan



Kai Lincon



Nick Beaugeard



Peter Ryan

At iSupply Consultancy Services, we've turned a century of mistakes into our biggest strengths. With over 100 years of combined experience across various levels, verticals, and disciplines, we've learned from every challenge. From accounting to IT, procurement to logistics, AI to business automation, our expertise is grounded in the lessons we've mastered.

We're not just about what we know—we're about how we've grown, and we're committed to continuing that journey with you.

Let us help you streamline, optimise, and future-proof your business with the knowledge we've earned the hard way.

iSupply Environmental Projects

Worms Bees Trees (WBT) was founded to bring together a community of people that care about the environment. Our mantra “**Think Global, Act Local**” is aimed at strengthening our local connection to country whilst together enabling global change.



WormsBeesTrees.com

Think Global, Act Local



WBT exists to support and promote worthy initiatives, campaigns, programs, causes, and people dedicated to leaving the planet better than we found it.

Our long-term goal is to promote local environmental initiatives that can be scaled up and replicated globally on an ongoing and sustainable basis.

WBT organises events with the aid of neighbourhood clubs, organisations, and individuals and helps to source funding from businesses and corporate sponsors committed to enacting positive environmental change.

Previous Campaigns

THE 2020 WORMS BEES TREES CUP

THINK GLOBAL | ACT LOCAL
Submit a short team video of you making a positive environmental impact on Dee Why, VIDEO SUBMISSION BY 15TH SEPTEMBER 2020

IN ASSOCIATION WITH
WormsBeesTrees.com

save our swans
saturday 26th march
DEE WHY LAGOON 8AM-12PM

As a waterway for the Black Swan, the lagoon has become polluted by runoff and overgrown by invasive plant species. **Help clean and restore the areas surrounding Dee Why Lagoon.**

Logos: iSupply, Zoom, DEE WHY LAGOON, WORMS BEES TREES, SEKO, NIVAK

SAVE THE DATE
MONDAY 29TH AUGUST 2022

Worms Bees Trees is partnering with the Kimberley Land Council, Bardi Jawi Traditional Owners, Carrijarra, Bardi Jawi Rangers and representatives from the Aridzone, Ironstone and the Loddon communities are hosting a clean-up day.

The day is supported by Bardi Jawi Rangers and community volunteers and will provide participants with an educational and cultural experience.

The format of the day is a tag-along rubbish collection, where volunteers will follow rangers on the spectacular coastline at several locations to learn about the area and collect any rubbish.

CARING FOR THE KIMBERLEY

MEETING LOCATION:
DJARINDJIN ROADHOUSE | 8AM

REQUIRED EQUIPMENT:
4WD, FOOD, ENCLOSED SHOES, GLOVES, SUNSCREEN, HAT AND WATER BOTTLE

Logos: WormsBeesTrees.com, Kimberley Land Council, Bardi Jawi Rangers, Aridzone, Ironstone, Loddon

isupply & zoom
PRESENT
CONNECT

An event to introduce iSupply, a new venture focussed on using profits for the perpetuation and sharing of Aboriginal culture.

Connect to Country
Connect to Culture
Connect Likeminded Professionals

Thursday 03 August
8:00 - 4:00 PM
Guests arrive and networking.

4:00 - 4:30 PM
Using Zoom technology we will connect with the Managing Director of iSupply direct from Broome, WA.

4:30 - 6:00 PM
Further networking and a musical jam session from industry folk.

Address:
ZOOM Sydney Office
Level 1, 9 Castlereagh Street,
Sydney CBM

Please RSVP to geoff.rowan@isupply.au and let us know if you would like to bring an instrument to join the jam!

Logos: isupply, WormsBeesTrees.com, DEADLY WATER, ZOOM

SAVE THE DATE
SATURDAY 25TH MARCH 2023

Worms Bees Trees in association with The Queens Jubilee, The Northern Beeslee Council and our community clubs will have a volunteer event called:

SAVE OUR SWANS (SOS)

DEE WHY LAGOON - DUNE RESTORATION PROJECT

Timing: 8AM to 12PM
Where: Dee Why Lagoon (North side of dee why surf club)
Required Equipment: Enclosed Shoes, Hat, Sunscreen and Water Bottle

Scan For Registration

Logos: WormsBeesTrees.com, Queens Jubilee, Northern Beeslee Council, DEE WHY LAGOON, WORMS BEES TREES, BY

iSupply Recruitment

iSupply Recruitment is a flagship, inhouse service offered to organisations who wish to support Australia's reconciliation journey within the corporate employment domain. iSupply Recruitment retains the services of senior recruitment experts who combine more than four decades of cross industry Australian (and international) recruitment experience, placing all levels of skilled personnel (from whole teams of front-line project resources, to specialised executive appointments), across every major capital and regional hub in the country. iSupply Recruitment's service offerings include:

- Contractor / contingent recruitment (including timesheeting, payrolling, invoicing)
- Permanent recruitment
- Retained search / headhunting solutions

Via our unique community networks, media contacts and trusted relationships, iSupply Recruitment is dedicated to building and expanding the link between First Nations peoples, and the many exciting career opportunities that emerge within great employers, across every industry sector.

iSupply Recruitment focuses upon gaining an intimate understanding of each customer's unique business challenges, tailoring the project approach, and engaging niche personnel who fulfil not just the functional requirements of your roles, but who also align with the vision and potential of your organisation.

iSupply Recruitment - Federal Government/Defence

iSupply Recruitment possesses unique recruitment delivery capability within the Australian security cleared Federal Government & Defence industry sectors; particularly within niche technical, engineering and executive management domains. iSupply Recruitment possesses a decades-honed repository of niche professionals with active Australian security clearances ranging from BASELINE through to Top Secret Positive Vetting level.

John Hillard - Director, iSupply Recruitment

John's cross industry recruitment career commenced in 1999 focused largely upon technology related roles within industries as diverse as telecommunications, banking and finance, enterprise software / SaaS, web design & development, healthcare, public sector, professional services / consulting and many more. Prior to establishing his own company in 2011, John assembled and led Australia's premier Federal Government and Defence technology recruitment team, whilst also being the leading individual consultant for ICT Australian defence security cleared personnel nationwide. John has spent the ensuing years recruiting extensively across ICT, engineering, intelligence & national security and executive appointments within these fields; and maintains a decades-honed repository of continuously updating security cleared talent located around Australia.

Delivery scope (example locations):

- Australian metro: Canberra, Brisbane, Sydney, Melbourne, Adelaide, Perth
- Regional sites including (but not limited to): Laverton (WA), Rockingham (WA), Oakey (QLD), Cairns (QLD), Darwin (NT), Pine Gap (NT), Nowra (NSW), Newcastle (NSW) etc.

iSupply Payroll & Contingent Workforce Solutions

iSupply Payroll & Contingent Workforce Solutions iSupply Payroll & Contingent Workforce Solutions is delivered by SDP Solutions, an Australian owned industry leader with almost two decades of success serving professional, white collar, blue collar and technical clients in Australia and internationally. With offices in Sydney, Melbourne, Brisbane, Wellington, London, San Francisco and Bengaluru and an annual turnover in excess of AUD\$100M, SDP has demonstrated long-term commitment to Indigenous Education via their support of the Barker Dhupuma School, an independent institution located in the Gunyangara community of East Arnhem Land. iSupply Payroll and Contingent Workforce Solutions key delivery capabilities include:

Employer of Record & Payroll Services:

- New contractor employment paperwork issuance and onboarding
- Online timesheets and timesheet authorisation
- Full managed payroll
- WHS compliance systems
- Injury management and return to work
- Federal and State regulatory compliance
- Contractor lifecycle program

Global Talent Migration Services (482 Visas):

iSupply Payroll and Contingent Workforce Solutions (via SDP) possesses on-hire labor agreements with the Australian Department of Immigration that allows us to sponsor talent from all parts of the world. We sponsor cross border working visas and assist in the swift settlement of these professionals in Australia.

iSupply Logistics & Shipping Consultation



Travis Wright
CEO - Tigerlily

“The Aggregate Co have been incredible to work with. They are extremely knowledgeable and the best at what they do! We’ve worked with them to reduce our logistics costs and optimise processes. Beyond this, they have been an integral part of our international expansion strategy to ensure a seamless experience for customers outside of our local country.”

Working with our partners in logistics consulting, The Aggregate Co, we are focussed on refining your shipping and logistics to save costs and accelerate growth.

Deliverables

- 15-30% Savings on shipping & logistics costs
- <90-day average time to begin recognising savings

Areas of expertise

- Ocean & Air Freight Forwarding
- Small parcel shipping
- Foreign import of wholesale and Ecommerce compliance
- Ecommerce warehouse operations

Process

- Audit: Review of current shipping rates & services
- Analyse: Benchmark existing rates & services. Propose improved mix of shipping companies & changes to operational process.
- Implement: Inject change into business with the purpose of saving cost and enabling profitable growth.
- Improve: Continuous improvement initiatives identified and implemented.

The logo for iSupply Art is centered at the top of the page. It features the word "iSupply" in a black, lowercase sans-serif font, followed by "ART" in a larger, stylized font. The "A" is yellow, the "R" is black with a vertical line through it, and the "T" is red with a horizontal bar at the top. The entire logo is enclosed in a rounded rectangular box with a thin red border.

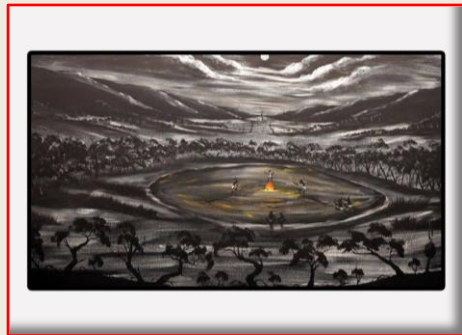
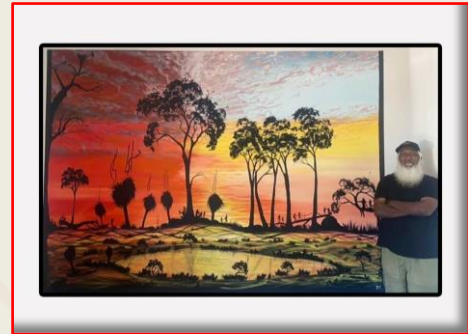
iSupply ART

Welcome to “iSupply Art,” a captivating Aboriginal art gallery that takes you on a mesmerizing journey into the rich and diverse cultures of Australia’s Indigenous peoples. Our gallery is dedicated to showcasing the beauty, depth, and significance of Aboriginal art while fostering cultural understanding and appreciation.

“iSupply Art” is not just a gallery; it’s an immersive experience that invites you to explore the stories, traditions, and talents of Indigenous artists.

iSupply Art is a marketplace to buy art from Indigenous artists, photographers' artisans who iSupply Art have given a platform to sell their products to customers who otherwise may have been out of reach. All our Aboriginal art is verified and is 100% authentic. Every piece of art or photography is accompanied with an Artist biography and the story behind the design and photograph.

îsupplyART



iSupply Broadband

High Performance business grade broadband for your operations. We solve your connectivity problems in remote and offshore areas where you have poor, expensive or nonexistent connectivity.

Ideal For:

Remote communities and worksites such as mining and resource project locations, both onshore and offshore. Mobile working crews that require an internet service in order to conduct their remote location job tasks.

Features:

- Fast Download 240Mbps / Upload Speeds 40Mbps
- Easy Installation / self-install
- Business grade service
- Hardware options: Fixed, Vehicle, Marine
- 1TB - 6TB Fixed services, 50GB - 5TB Marine & Mobile



iSupply Tiny Homes

iSupply Tiny Homes present an innovative accommodation solution for workers engaged in infrastructure projects, accommodation for tourism ventures, and dispossessed community members due to unfortunate natural disasters and other events that create housing crisis', offering a dual benefit that is both practical and sustainable.

- Maximizing the impact of your corporate investment by contributing to community development
- Reducing waste through repurposing but also contributing to the availability of affordable housing
- Creating jobs and adding ongoing value to Aboriginal communities
- Providing spacious donga accommodation for workers
- Extending beyond the lifespan of any single project by reusing workers accommodation for Indigenous communities
- Helping to build Indigenous skills and fostering a legacy of community enrichment
- Contributing towards your Reconciliation Action Plan (RAP) targets



iSupply AI

iSupply AI: Your Trusted Partner in AI Consulting & Implementation

In the modern digital economy, leveraging the power of Artificial Intelligence (AI) is pivotal for businesses aspiring to stay competitive and innovative. iSupply AI emerges as a beacon of expertise in this realm, offering tailored AI consulting and turnkey implementation solutions that propel businesses into the future.

Core Offerings:

- **AI Consulting:** Our seasoned experts partner with you to unravel the potential of AI for your business, devising strategies that align with your goals and industry dynamics.
- **Custom AI Development:** iSupply AI's adept developers craft bespoke AI solutions, ensuring a snug fit with your existing systems and processes.
- **AI Implementation:** We take the helm in deploying AI solutions, ensuring smooth integration and optimal performance from day one.
- **AI Training and Support:** Beyond implementation, we provide extensive training and ongoing support, empowering your team to harness the full power of AI.
- **AI Product Development:** Leverage our expertise to develop AI-driven products that resonate with your market and drive competitive advantage.

Industry-Specific AI Solutions:

- Retail: Streamline inventory management, optimize pricing strategies, and enhance customer experience through AI.
- Healthcare: Deploy AI to improve diagnostic accuracy, optimize operational efficiencies, and personalize patient care.
- Finance: Enhance risk assessment, fraud detection, and customer service through AI-powered insights and automation.

Why iSupply AI?

- Expertise: Our team comprises seasoned AI experts with a rich portfolio of successful projects across diverse industries.
- Innovation: We thrive on pushing the boundaries of what's possible with AI, delivering innovative solutions that set you apart in the marketplace.
- Client Satisfaction: With a client-centric ethos, we go above and beyond to ensure your satisfaction and success.

iSupply Bush to Bowl Experiences

100% Aboriginal owned, by Clarence Bruinsma (Yaegl) and Adam Byrne (Garigal/Gadigal). Bush to Bowl is a social enterprise aimed at creating a healing space & platform for First Nations people by connecting to country and their traditional foodways. We practice our culture on a daily basis by giving back to country, our mob and the wider community.

Examples of Experiences

1. Smoking Ceremony

Our Smoking Ceremony consists of the explanation of the Smoking Ceremony and the importance of this ceremony for our people and our culture. We can have this as interactive if the group wishes to participate otherwise it can be more of the explanation of the Smoking Ceremony.

2. Acknowledgement/ Welcome to Country

An Acknowledgement/ Welcome to country is generally experienced for big events and or moving areas and you are being welcomed to a location by a member of the community or someone who is acknowledged and welcomed by the community.

3. Incursion to Client

We offer workplace incursions with cultural discussions, cooking demos (like Johnny cakes with native ingredients or tea tastings), and insights into land, waterways, and fire knowledge. Customize your experience with a focus on one or multiple topics to appreciate the strength of our culture today.

4. Visiting our Nursery

Join us at our Nursery for a hands-on day! Start with a Welcome to Country and a Smoking Ceremony (weather permitting), then dive into planting and propagating plants. Enjoy morning tea, plant identification, and harvesting seeds. Learn about the journey from plant to plate. Lunch is available at an added cost, or feel free to bring your own.

5. On-Country Experience (Please note a minimum of 10 participants)

Please note we have 2 on country walks that we offer. Narrabeen Headland and Manly dam.



iSupply Defibrillators

The CellaED is a handheld, smart, personal defibrillator that is designed to be used by anyone, regardless of their medical training. The CellaED is easy to use and can be deployed in seconds, making it an ideal option for home, business, and community use.

CellaED products are designed to help save lives. Sudden cardiac arrest is a leading cause of death, and early defibrillation is the only effective treatment. The CellaED can provide defibrillation within minutes of a cardiac arrest, which can significantly improve the chances of survival. Each minute that goes by in a cardiac arrest, decreases survival rates by 10%.

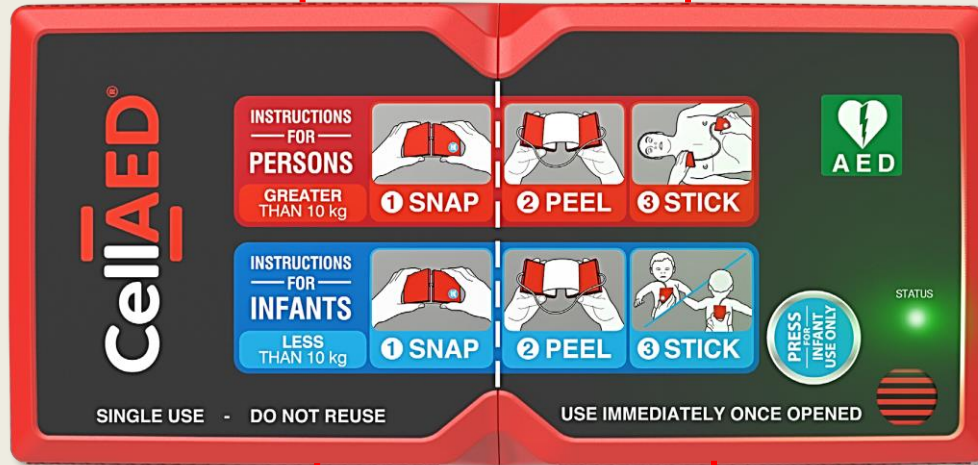
Here are some of the features of the CellaED:

- **Easy to use:** The CellaED is designed to be easy to use by anyone, regardless of their medical training. The device has voice prompts that guide the user through the defibrillation process.
- **Portable:** The CellaED is a small, lightweight device that is easy to carry with you. We have the home and office case but not a carry case at this point.
- **Affordable:** The CellaED is significantly less expensive than traditional defibrillators.

Graphics show how to apply CellaAED on both adults and infants.

A perforated label marks the place for easy snap activation.

Audio speaker gives instruction on what to do, every step of the way.



Infant mode button for use on infants weighing less than 10 kg.

Length: 19.6 cm
Width: 9.3 cm
Depth: 1.7 cm
Weight: Approx. 300g and 450g including protective case

LED indicator with periodic flashing showing the status of your CellaAED.

iSupply Straws

Introducing EcoGreenStraws: Sustainable straws that prioritize our planet!

Embrace Eco-Conscious Living: Be part of the movement for a healthier planet. Opt for our compostable straws and make a meaningful commitment to the environment.

Exceptional Quality: Indulge in our thoughtfully curated range of straws that uphold the highest standards. Sip with assurance, making a responsible and quality-conscious choice.

Unmatched Convenience: Experience unparalleled ease with our straws that redefine convenience without any concessions. Elevate your sipping pleasure while minimizing your impact on the environment.





Grass Straws



Wheat Straws



Fibre Straws



Sugarcane Straws



Rice Straws



Kraft Straws

iSupply Bags

Cassava Bags is leading a revolution in the realm of single-use plastics with our groundbreaking plant-based bio-resin. This cutting-edge material mirrors the characteristics of conventional plastic while being entirely biodegradable and compostable.



What is Cassava?
Cassava is a root vegetable, we extract and combine it with organic components to formulate the biodegradable film. Through advanced technology at Cassava Bags Australia we are able to make it without the use of any petroleum or toxins.

Zero Plastic Waste
Cassava Bags have been tested by internationally recognised laboratory as a 100% plastic free and biodegradable product.
- It takes 3-6 months to biodegrade in soil
- It takes a few days to dissolve in the ocean
- It takes 3 minutes to dissolve in hot water
- No microplastics

100% Non-Toxic
They are completely non-toxic. Once discarded, Cassava Bags do not harm the environment making them perfect for single-use design. There are no microplastics or toxins, and there is no plastic footprint left behind. It is simple, our products resemble plastic, but are completely natural, biodegradable, compostable.

Strength & Durability
Designed to be used for multiple purposes, Cassava Bags are strong and durable. Weight load 25kg + depending on thickness and size.



FRUITS/VEGGIE BAGS



CHECKOUT COUNTERS



PALLET WRAPPING



BIN LINERS

Our product line includes water-soluble bags, reusable water-resistant bags, and disposable cups with lids. Additionally, we are in the process of developing a range of other items such as straws, takeaway containers, and cutlery, all crafted from our innovative cassava-based bio-resin.

iSupply Coffee Yawu Brew



Yawu Brew Initiative

YAWU is the Kamilaroi word for YES

Through you drinking this amazing coffee you are becoming a mate and saying Yes to providing pathways for Indigenous communities.

Blackroo Community: The range of Yawu Brew

Available in the following sizes:

- 200g beans and ground
- 500g beans and ground
- 1kg beans and ground
- 12 pack of biodegradable capsules





Ongoing Support Services

On Ground Team to manage:

- Orders & fulfilment
- Stock rotation
- Sampling program for launch
- Signage & promotions

Equipment & Vending Solutions

- We have a range of automatic coffee solutions, barista coffee
- solutions & vending options fore offices and businesses





**For more information, please contact our Chief
Executive Officer (CEO)**



geoff.rowan@isupply.au



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www.isupply.au

